

Message Text

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70

ACTION IO-11

INFO OCT-01 ISO-00 L-03 SP-02 CIAE-00 INR-07 NSAE-00 ABF-01

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FM USMISSION GENEVA

TO SECSTATE WASHDC PRIORITY 9268

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E.O. 11652: NA

TAGS: AORG APER UN

SUBJ: G-LEVEL SALARY NEGOTIATIONS

REF: (A) GENEVA 2674, (B) GENEVA 2675, (C) STATE 84707

1. PROCEEDING AS RECOMMENDED AMBASSADOR MET WITH USYG DAVIDSON AT EARLIEST OPPORTUNITY, LATE AFTERNOON APRIL 8. DAVIDSON SEEMED PLEASE TO HAVE OPPORTUNITY TO EXCHANGE VIEWS AND TOOK OUR POINTS (REF B). BESIDES (A) COMMENTING ON TACTICS (BELOW), HE (B) BROUGHT US UP TO DATE ON FURTHER DEVELOPMENTS IN NEGOTIATING SITUATION AS RESULT OF ACC DELIBERATIONS AND (C) REVIEWED CURRENT THINKING ON HOW STRIKES BY INTERNATIONAL CIVIL SERVANTS SHOULD BE HANDLED (LATTER TWO TOPICS REPORTED IN SEPTTEL).

2. DAVIDSON CAUTIONED AGAINST PRESSING TOO HARD FOR VALID SURVEY OF LOCAL SALARIES, ARGUING THAT MOST SATISFACTORY WAY OUT OF IMPASSE MAY BE TO AGREE TO DISCARD BATTELLE SURVEY ENTIRELY AND SIMPLY CUT A DEAL ON A MUTUALLY ACCEPTABLE INCREASE. HE INTIMATED THIS WOULD BE OBJECTIVE OF DEBATIN'S STRATEGY IN NEGOTIATIONS. HOWEVER, WITHOUT FURTHER PRESSING THIS POINT, DAVIDSON ENCOURAGED US TO MAKE OUR VIEWS KNOWN TO GENEVA AGENCY HEADS, INCLUDING WINSPEARE. HE SAID HE THOUGHT IT WOULD

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BE USEFUL FOR DEBATIN TO RECEIVE VIEWPOINT OF GOVERNMENTS,

AND RECOMMENDED THAT THIS MIGHT BE ACCOMPLISHED MOST EFFECTIVELY BY FRG AMBASSADOR HERBST.

3. AMBASSADOR WAS IN TOUCH APRIL 8 WITH ITALIAN, FRG, BELGIAN, NETHERLANDS, FRENCH AND UK COUNTERPARTS, ALL OF WHOM PERSONALLY EXPRESSED APPROVAL AND SUPPORT FOR US INITIATIVE. WE WILL CONTINUE IN DAYS AHEAD TO ENCOURAGE APPROPRIATE SIMILAR INITIATIVES BY THEM IN VIEW OF EMPHASIS WALDHEIM PLANS TO PLACE ON PARTICIPATION IN NEGOTIONS OF "INVISIBLE THIRD PARTY". WHILE THERE HAS BEEN SOME INTEREST IN FURTHER GET-TOGETHER AMONG THESE MISSIONS ABOUT PROBLEM, OUR INCLINATION AT THIS POINT IS TO DISCOURAGE THIS IN ORDER TO EXPEDITE INVOLVEMENT OF OTHERS WHERE IT COUNTS, IN DEMARCHES, AND MINIMIZE TIME SPEND IN DISCUSSIONS WHERE IT DOES NOT COUNT AND COULD BE COUNTERPRODUCTIVE IN APPEARANCES IT MIGHT GIVE TO STAFF. DALE

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